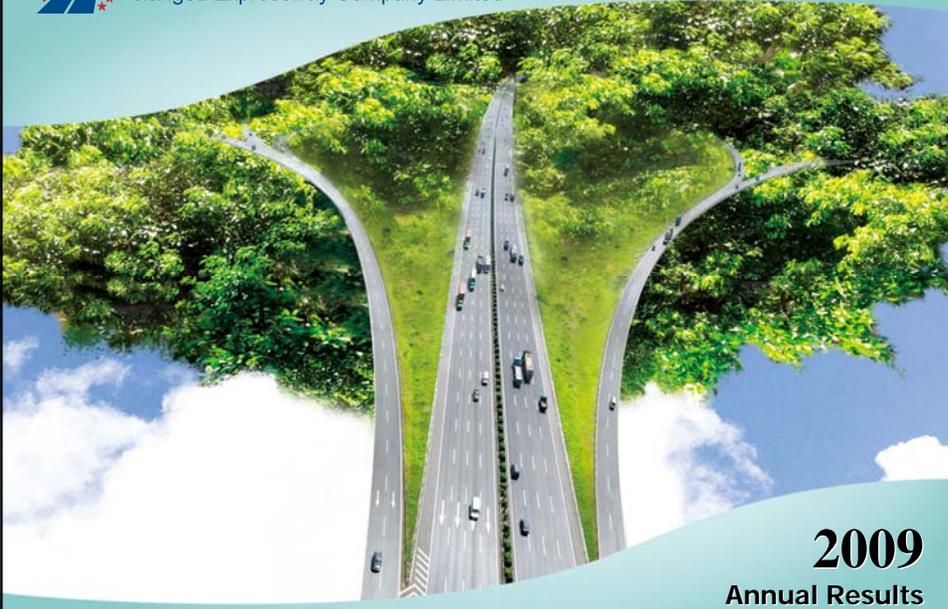




江蘇寧滬高速公路股份有限公司
Jiangsu Expressway Company Limited



2009
Annual Results

Agenda

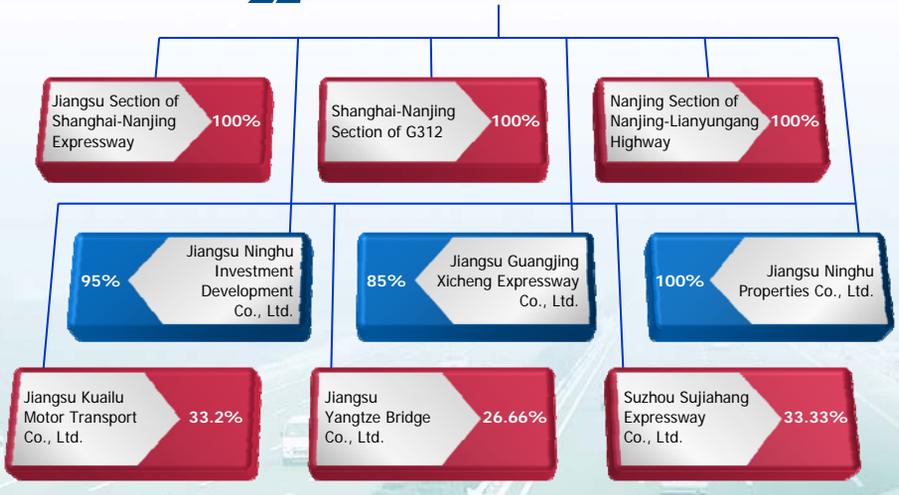
- ★ Business Structure
- ★ Financial Highlights
- ★ Review of Operations
- ★ Outlook:
*Driving Steadily Ahead
With Pragmatism and Innovation*



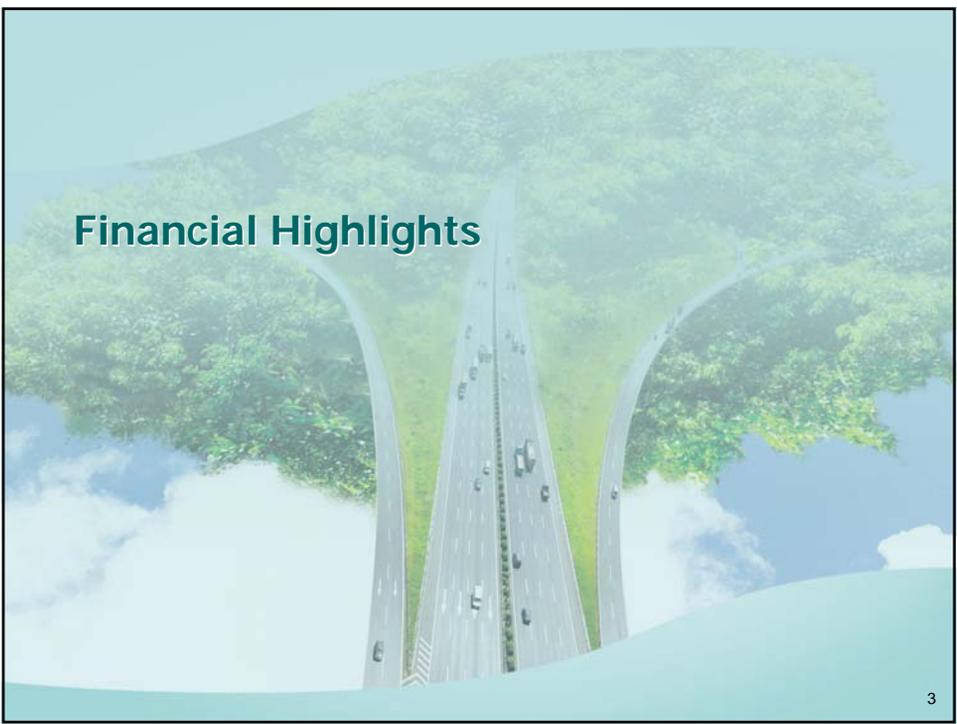
Business Structure



江蘇寧滬高速公路股份有限公司
Jiangsu Expressway Company Limited



Financial Highlights



Financial Highlights



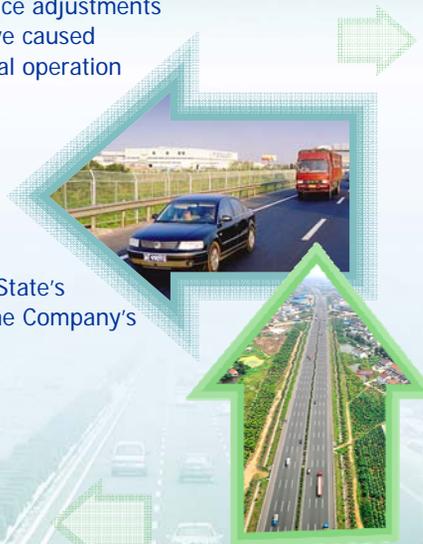
	For the year ended 31 December	
(RMB '000)	2009	2008 (Re-stated)
Revenue	5,586,887	5,133,732
Cost of sales	(2,515,978)	(2,499,443)
Gross profit	3,070,909	2,634,289
Other income	23,763	26,729
Administrative expenses	(136,498)	(121,730)
Finance costs	(392,379)	(550,354)
Shares of profits of associates	174,212	151,412
Changes in fair value of held-for-trading investments	13,105	(1,479)
Gain on disposal of a subsidiary	—	1,072
Profit before tax	2,753,112	2,139,939
Income tax expense	(650,477)	(502,317)
Profit for the period	2,102,635	1,637,622
Attributable to:		
Equity holders of the Company	2,052,184	1,592,209
Minority interests	50,451	45,413
Earnings per share attributable to equity holders of the company		
– Basic (RMB per share)	0.41	0.32

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Reasons for Results Growth



- ★ Rapid recovery of macro economy and twice adjustments to Toll-by-Weight standards for trucks have caused satisfactory revenue growth of the principal operation
- ★ Ninghu Investment completed property sales project, contributing a new profit growth point
- ★ Effective measures employed to control operating costs; financial expenses also decreased substantially as a result of the State's relatively relaxed monetary policies and the Company's proactive financing strategies
- ★ Investment income increased by 14.84%, contributing to the Group's profits



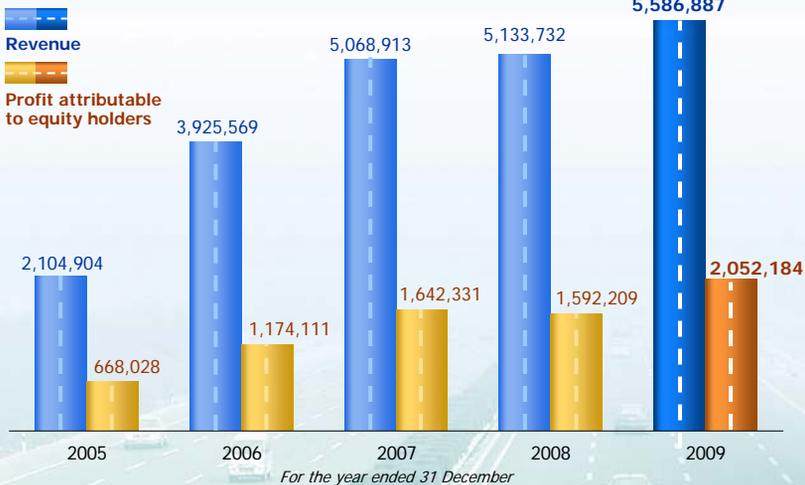
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Financial Highlights (Cont'd)



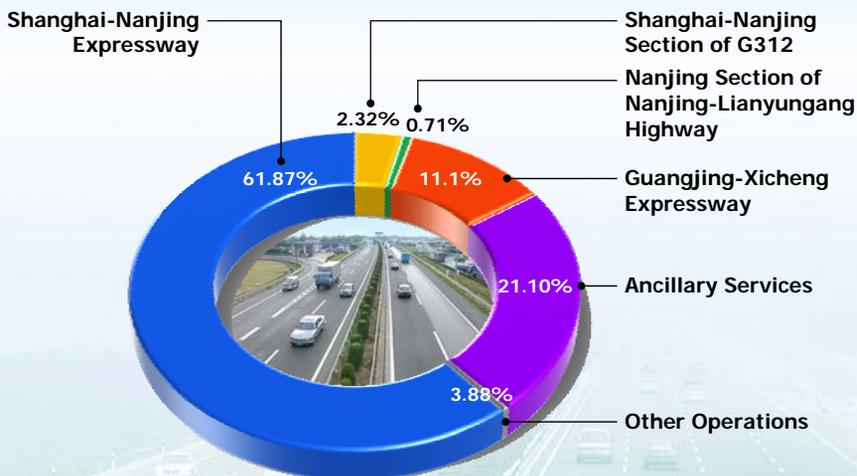
Revenue and Profit

(RMB '000)



* Under HKFRS

Revenue Breakdown



Financial Highlights (Cont'd)



High and stable dividend policy

- ★ 2009 dividend proposed : RMB 0.31 per share
- ★ Payout ratio : 87.34%

Capital expenditure

- ★ RMB274,813,000 (-66.79%)

Net cash flow

- ★ Generated from operating activities : RMB 1,798,632,000
- ★ Used in investing activities : RMB 139,728,000
- ★ Used in Financing activities : RMB 1,601,677,000



* Under HKFRS

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Review of Operations

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The Operating Environment

★ Macro-economic environment

- Impact of the international financial crisis lingered on in early 2009
- The State's "Secure Growth, Expand Domestic Demands" measures curbed economic decline, GDP grew by 8.7% year-on-year
- Jiangsu Province's 2009 GDP growth rate matched 2008 at 12.4%
- Regional economy's growth accelerated in 2H2009, with truck traffic also growing fast

★ Transportation environment

- Passenger and cargo transportation volumes for Jiangsu Province rose over 9%, with highway transportation still playing a dominant role
- Civilian vehicles ownership grew by 22.8% year-on-year

★ Government policies

- "Green Passage" policy for transportation of fresh and live stock were still effective
- Government's revocation of tolls on Class II highways has affected G312
- Jiangsu Province has twice adjusted Toll-by-Weight toll standards for trucks

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Operating Performance Review

	Operation revenue	Change YOY	Operating cost	Change YOY	Gross margin	Change YOY
	(RMB '000)	(%)	(RMB '000)	(%)	(%)	(%)
Toll road operations	4,306,679	7.48	1,183,009	-5.48	72.53	+3.77 p.pt.
<i>Shanghai-Nanjing Expressway</i>	<i>3,552,245</i>	<i>10.89</i>	<i>764,930</i>	<i>2.58</i>	<i>78.47</i>	<i>+1.74 p.pt.</i>
<i>Shanghai-Nanjing Section of G312</i>	<i>133,644</i>	<i>-25.28</i>	<i>253,026</i>	<i>-15.15</i>	<i>-89.33</i>	<i>-22.62 p.pt.</i>
<i>Nanjing Section of Nanjing Lianyungang Highway</i>	<i>40,788</i>	<i>-1.69</i>	<i>19,338</i>	<i>-12.27</i>	<i>52.59</i>	<i>+5.72 p.pt.</i>
<i>Guangjing Xicheng Expressways</i>	<i>580,002</i>	<i>-0.49</i>	<i>145,715</i>	<i>-21.52</i>	<i>74.88</i>	<i>+6.73 p.pt.</i>
Ancillary services	1,211,654	-1.65	1,166,548	-3.49	3.72	+1.84 p.pt.
Other operations	223,013	481.12	144,064	946.76	35.40	-28.74 p.pt.
Total	5,741,346	8.80	2,493,621	0.79	56.57	+3.45 p.pt.

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Operating Performance Review

(Cont'd)



Road/Bridge	Average daily traffic volume (vehicle / day)			Average daily toll revenue (RMB '000 / day)		
	2009	2008	Change (%)	2009	2008	Change (%)
Shanghai-Nanjing Expressway	50,906	46,315	9.91	9,732.2	8,752.8	11.19
Shanghai-Nanjing Section of G312	22,337	27,924	-20.01	366.1	488.7	-25.09
Nanjing Section of Nanjing-Lianyungang Highway	5,230	6,018	-13.10	111.7	113.4	-1.50
Guangjing Expressway	34,201	34,971	-2.20	563.4	572.4	-1.57
Xicheng Expressway	36,337	36,808	-1.28	1,025.7	1,020.2	0.54
Jiangyin Yangtze Bridge	40,021	39,599	1.07	1,915.1	1,981.1	-3.33
Sujiahang Expressway	30,067	27,137	10.8	2,174.9	1,870.4	16.28

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Shanghai-Nanjing Expressway



- ★ Total toll revenue:
RMB3,552,245,000
(82.48% of total toll revenue)
- ★ Average daily toll revenue:
RMB9,732,200 (+11.19%)
- ★ Average daily traffic volume:
50,906 vehicles (+9.91%)
- ★ Impact of diversions from speed train units and other road networks has stabilized, truck traffic re-climbed quickly in 2H2009
- ➔ Average daily full-trip revenue per vehicle:
RMB191.2 (+1.16%)

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Shanghai-Nanjing Section of G312



- ★ Traffic diversions to nearby roads due to Jiangsu Government's revocation of tolls on Class II highways since 1 March
- ★ Average daily traffic volume: 22,337 vehicles (-20.01%)
- ★ Average daily toll revenue: RMB366,100 (-25.09%)



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Nanjing Section of Nanjing-Lianyungang Highway



- ★ Operating condition improved, especially since adjustments of Toll-by-Weight standards for trucks
- ★ Proportion of trucks (among total traffic) re-climbed
 - ➔ Average daily full-trip revenue per vehicle: RMB21.40 (+13.83%)
- ★ Average daily traffic volume: 5,230 vehicles (-13.10%)
- ★ Average daily toll revenue: RMB111,700 (-1.50%)



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Guangjing Xicheng Expressways



- ★ Opening of Sutong Bridge in May 2008 has created diversions, more so in 1H2009
- ★ Traffic volume and revenue started to re-climb in 2H2009 owing to economic recovery and adjustments of Toll-by-Weight standards for trucks



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Sujiahang Expressway



- ★ Opening of Sutong Bridge has completed a run-through of the coastal passage, thereby boosting traffic volume
- ★ Average daily traffic volume: 30,067 vehicles (+10.8%)
- ★ Average daily toll revenue: RMB2,174,900 (+16.28%)



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Auxiliary Services



- ★ Auxiliary services revenue: RMB1,211,654,000 (-1.65%)
- ★ Sales of petroleum products dropped; petroleum prices fell

Sales of petroleum products



RMB1,063,471,000
(-2.40%)

Catering and retailing



RMB148,183,000
(+4.06%)

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Other Businesses



- ★ Ninghu Properties (100% stake)
Acquired 3 plots of land
(for a total consideration of RMB1.437billion)
 - Hongyan Community, Baohua Town, Jurong City
 - Huaqiao core business district in Kunshan
 - Xinshi Road, Canglang District, Suzhou
- ★ Ninghu Investment (95% stake)
 - Advertising business: RMB44,107,000 (+24.03%)
 - Property sales: RMB175,649,000

Property business



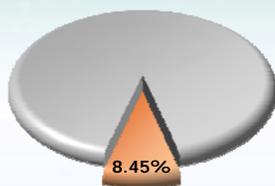
Advertising



**Income from other business operations:
RMB223,013,000 (+481.12%)**

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Investment Income



- ★ Investment income contributed by associates: RMB174,212,000 (+15.06%), 8.45% of the Group's net profit

Company name	Net Profit	Contribution of investment income	Proportion to the net profit of the Company
	(RMB '000)	(RMB '000)	(%)
Suzhou Sujiahang Expressway Co., Ltd.	212,733	70,904	3.44
Jiangsu Kuailu Bus Transportation Co., Ltd.	4,023	-407	-0.02
Jiangsu Yantze Bridge Co., Ltd.	380,240	101,372	4.92

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Financing Activities



★ Short-term borrowings	: RMB3,075,000,000
★ Long-term borrowings	
▪ due after one year	: RMB4,514,031,000
▪ due within one year	: RMB201,692,000
★ Unused credit facility	: RMB7,677,000,000
★ Financial expenses	: RMB387,000,000(-28.64%YOY)
★ Composite borrowing cost	: 4.83% (-1.23 p.pt. YOY)

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Outlook: *Driving Steadily Ahead With Pragmatism and Innovation*

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Outlook

★ Operating Environment in 2010

Pros

- State's policies will continue to promote stable economic growth
- State's policies will support a rapid growth in manufacturing and sale of civilian vehicles
- Conducive effect of Toll-by-Weight toll standards for trucks will be reflected in 2010
- Nearby road networks will be stable owing to no new competing roads

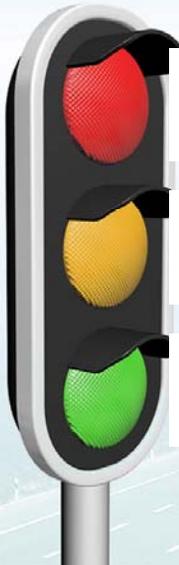
Cons

- The Shanghai-Nanjing Inter-city Rail, to be opened in May 2010, will create diversions from Shanghai-Nanjing Expressway
- The State may carry out slight adjustments to its macro-control policies, thereby bringing forth the risk of interest rate hikes

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Outlook (Cont'd)

★ Operating Strategies



Stable development strategies for the principal business

- Leverage the Group's experience in toll road construction and management
- Timely integrate the Group's assets to raise the overall profitability of assets
- Capitalize on market opportunities and seek suitable opportunities to expand the principal business

Pro-active financing strategies

- Broaden financing channels and lower finance costs through pro-active financing arrangements and debt structure adjustments
- Strictly control financial risks and maintain a reasonable capital structure to ensure adequate capital liquidity

Prudent project investment strategies

- Prudently assess market changes and set the development pace for the property business in an orderly and planned manner
- Enhance market competitiveness in terms of product design, quality and cost
- Realize fast capital recovery, raise risk-aversion capability

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Thank You

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